

Working for Japanese Companies



24th February 2023

Japan Career Promotion Forum (Indonesia)



Japan External Trade Organization



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1. Japan Welcomes You

Business Going Global

82.8%

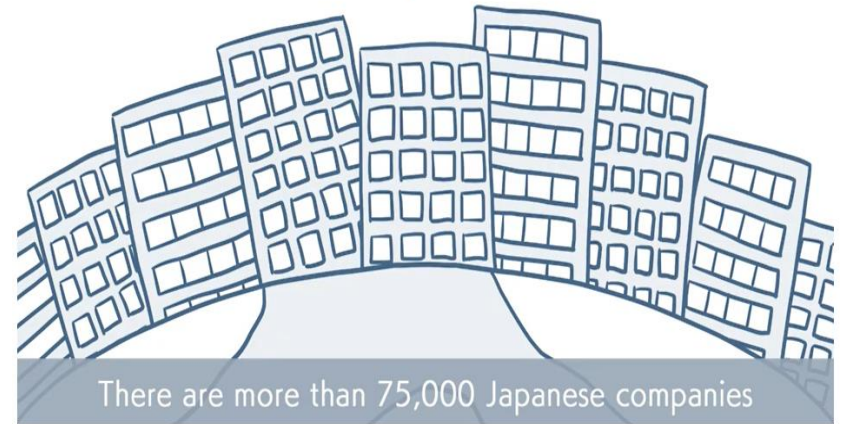
of Japanese companies surveyed wish to expand export business.

47.7%

of Japanese companies surveyed wish to expand operation abroad.



75,000

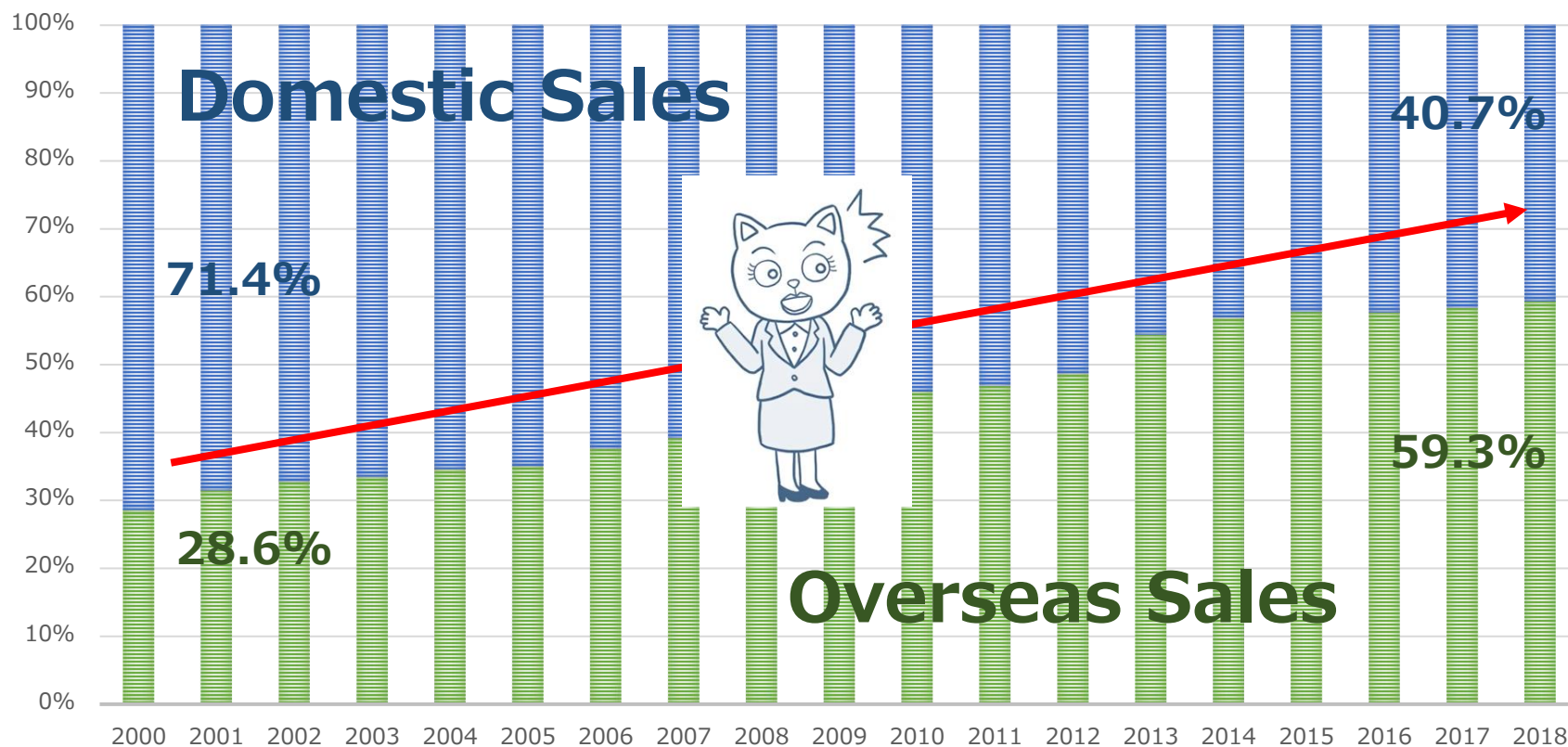


There are more than 75,000 Japanese companies

Changing Business Environment

- ✓ Overseas sales has increased significantly in the last 20 years.
- ✓ The ratio of overseas sales to domestic went up from 3:7 to 6:4.

The source of sales of Japanese companies

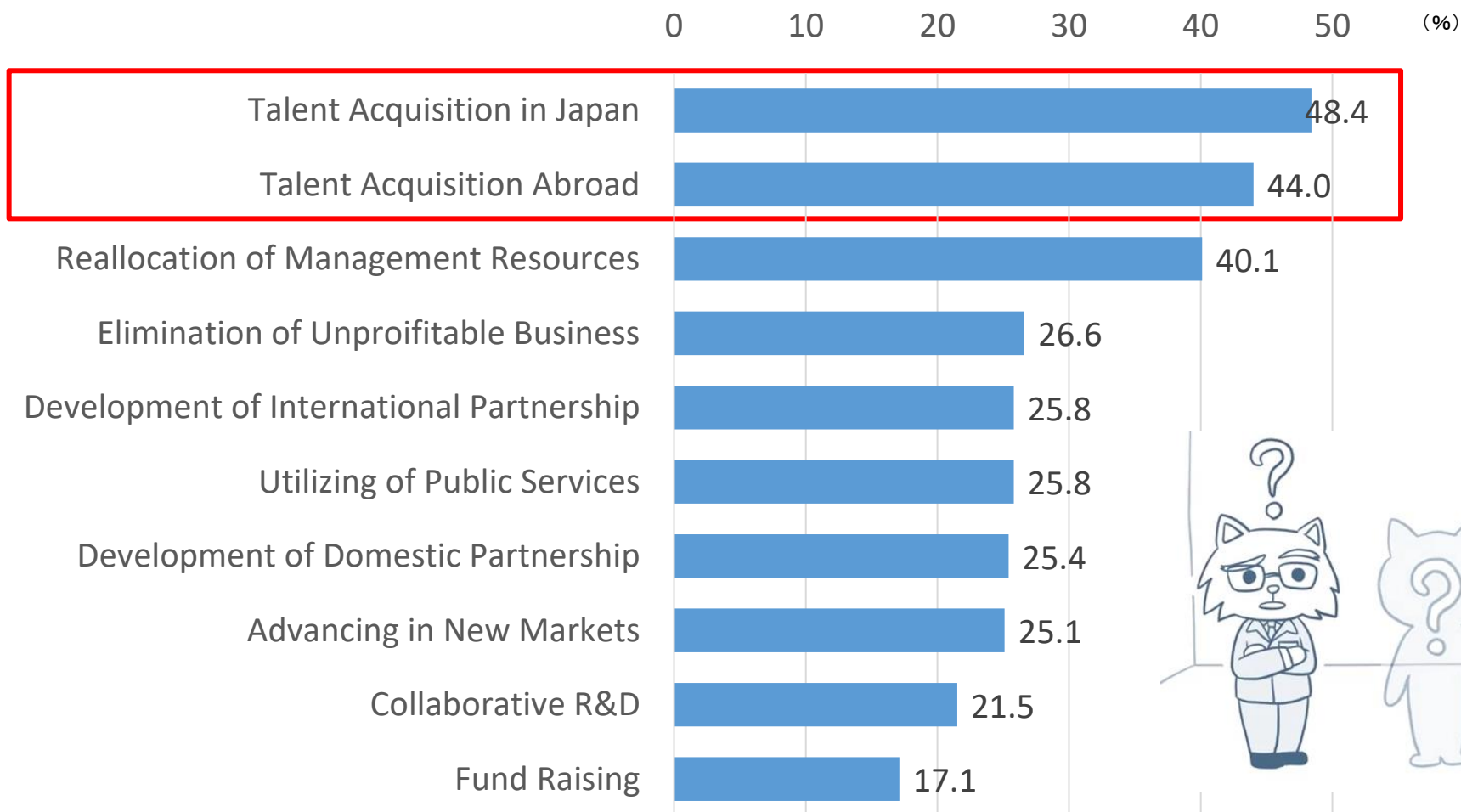


(Source) Report on the world trade and investment (2019, JETRO)

* Aggregated based on financial statements and securities reports of 182 Japanese majors

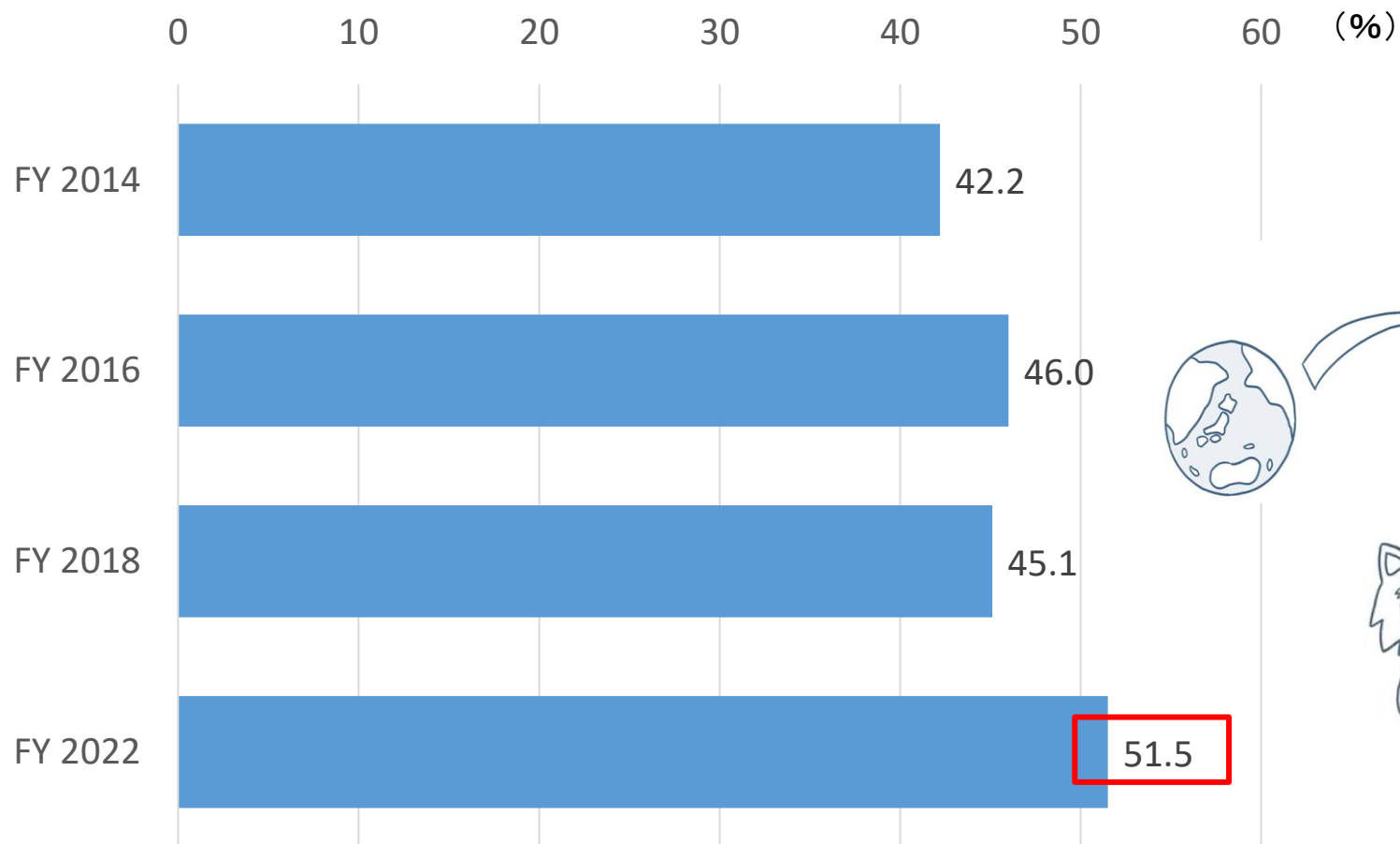
Talents Matter

Possible Measures for Business Transformation



More Than Half Employ Foreigner

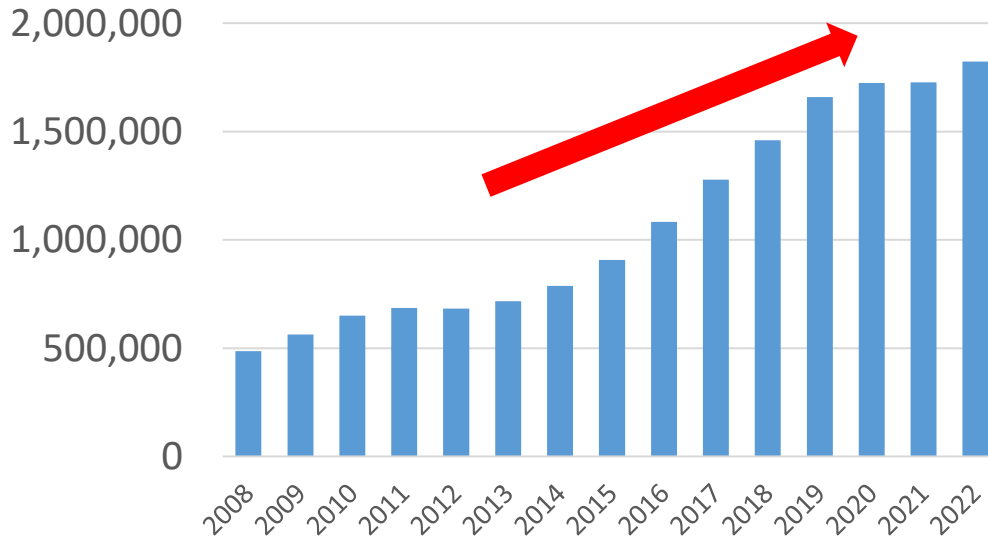
Ratio of Japanese companies with foreign employee



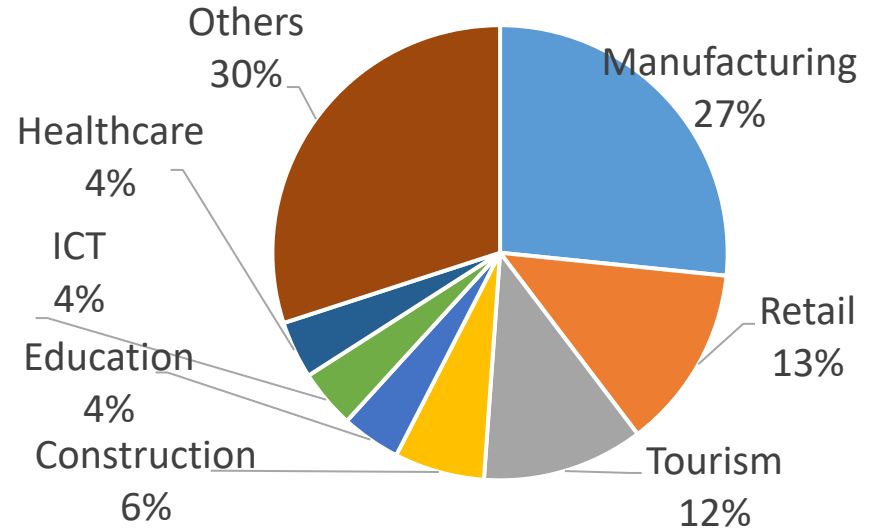
Surging no. of Foreign Workers



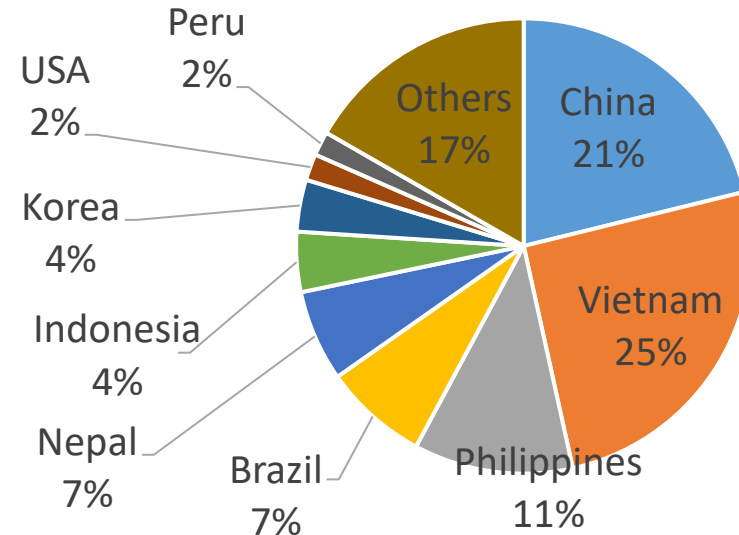
No. of foreign workers in Japan



Sector-Wise

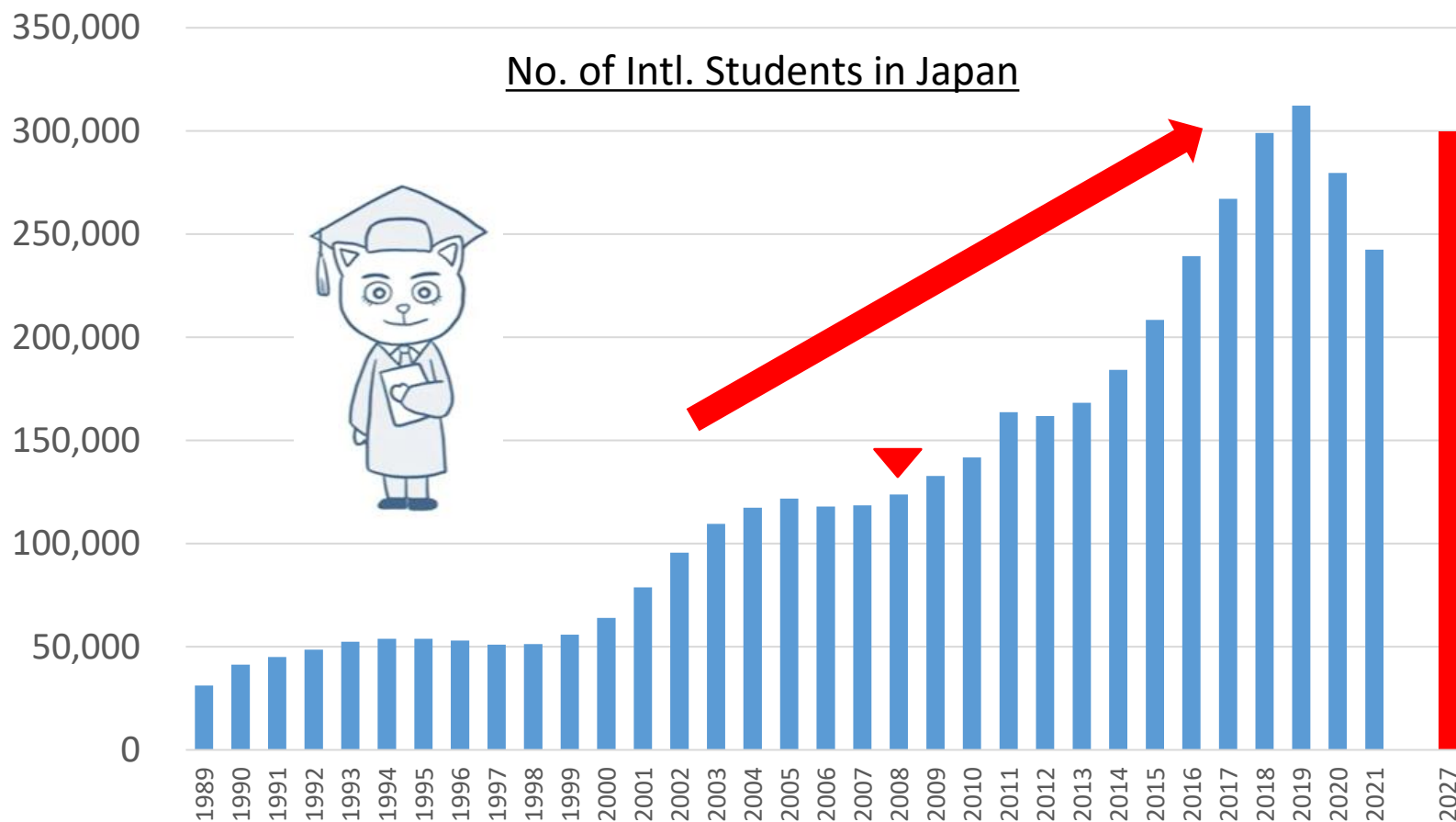


Country-Wise



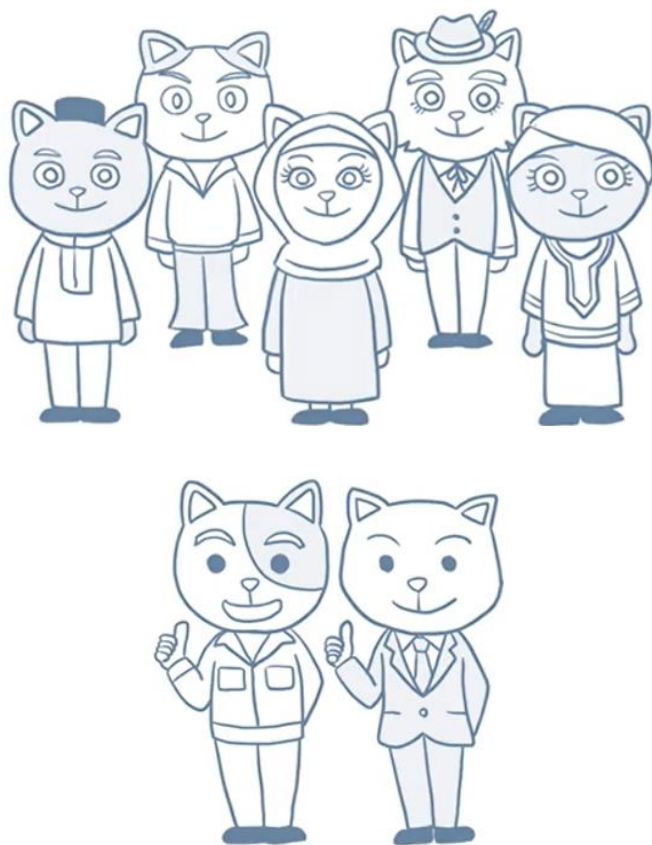
Surging no. of Foreign Students

64% of foreign students wish to work in Japan after finishing their studies.



(Source) Annual Survey on International Students in Japan (2022, JASSO)

Together, Business Goes Better



Foreign Employee's Activity Status-Wise Business Performance (profit)

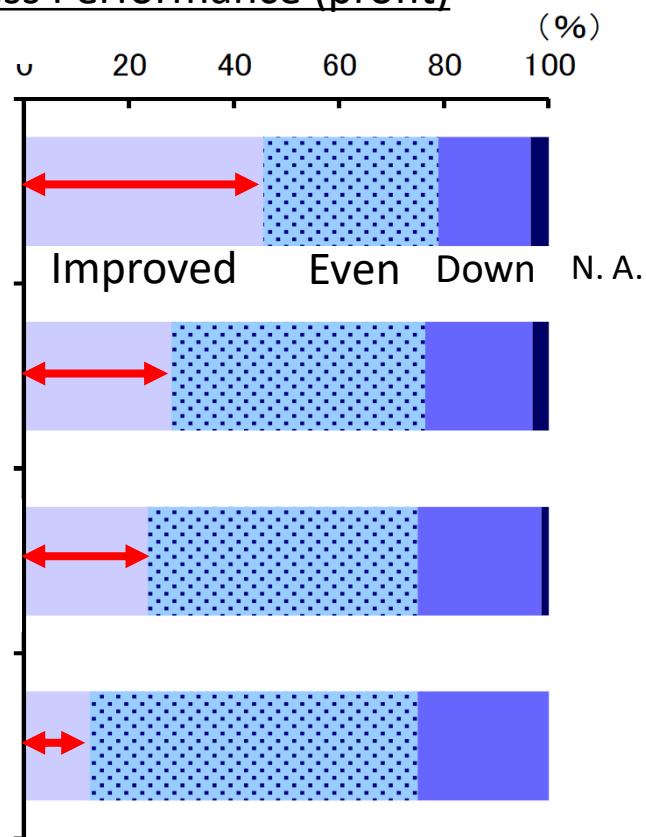


More Than Expected (n=57)

Almost As Expected (n=289)

Less Than Expected (n=68)

Disappointed (n=8)



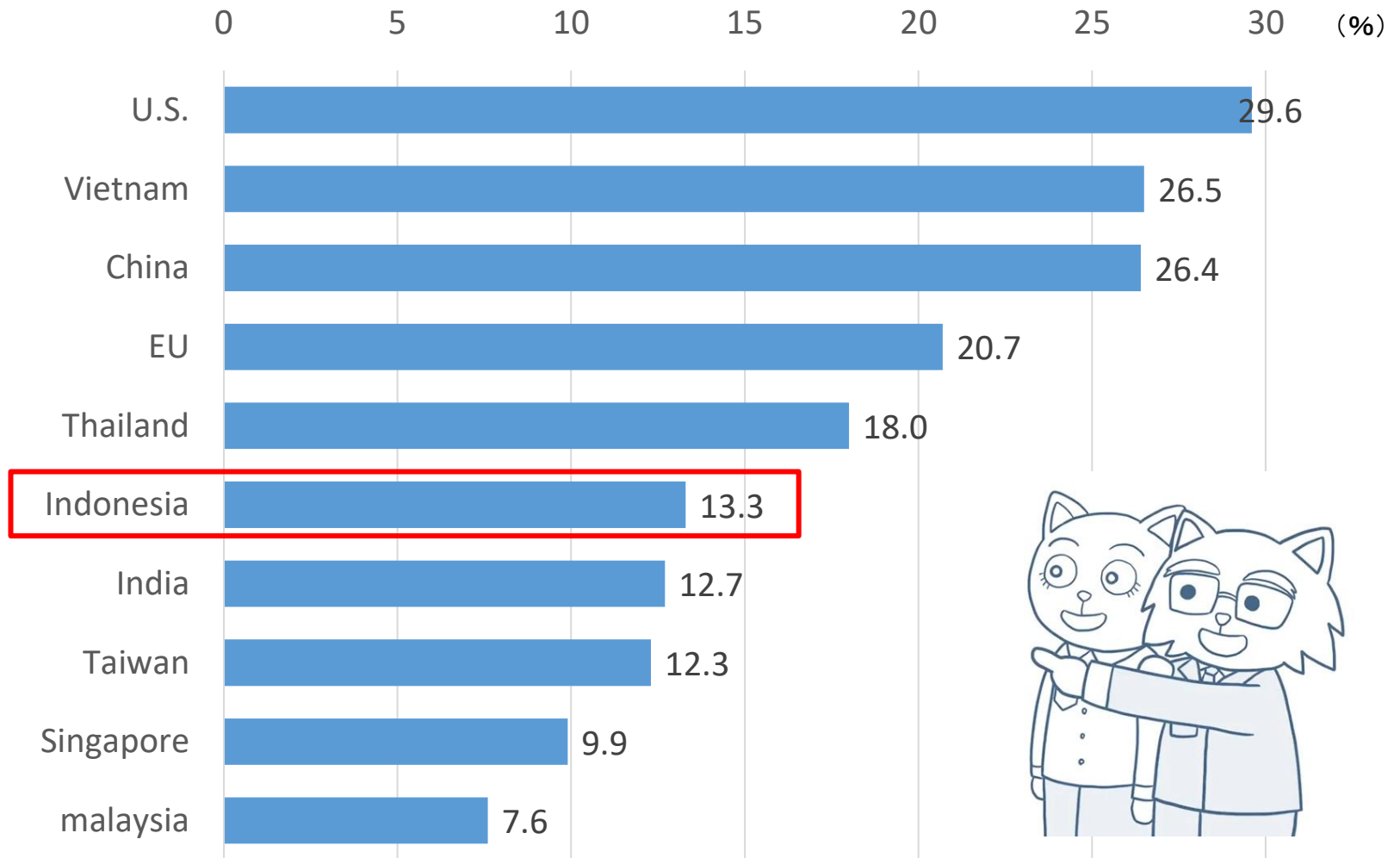
(Source) Questionnaire survey on labor shortage and recruitment of foreign nationals (2019, JRI)

2. Why Indonesian ?



Business Will Get Bigger

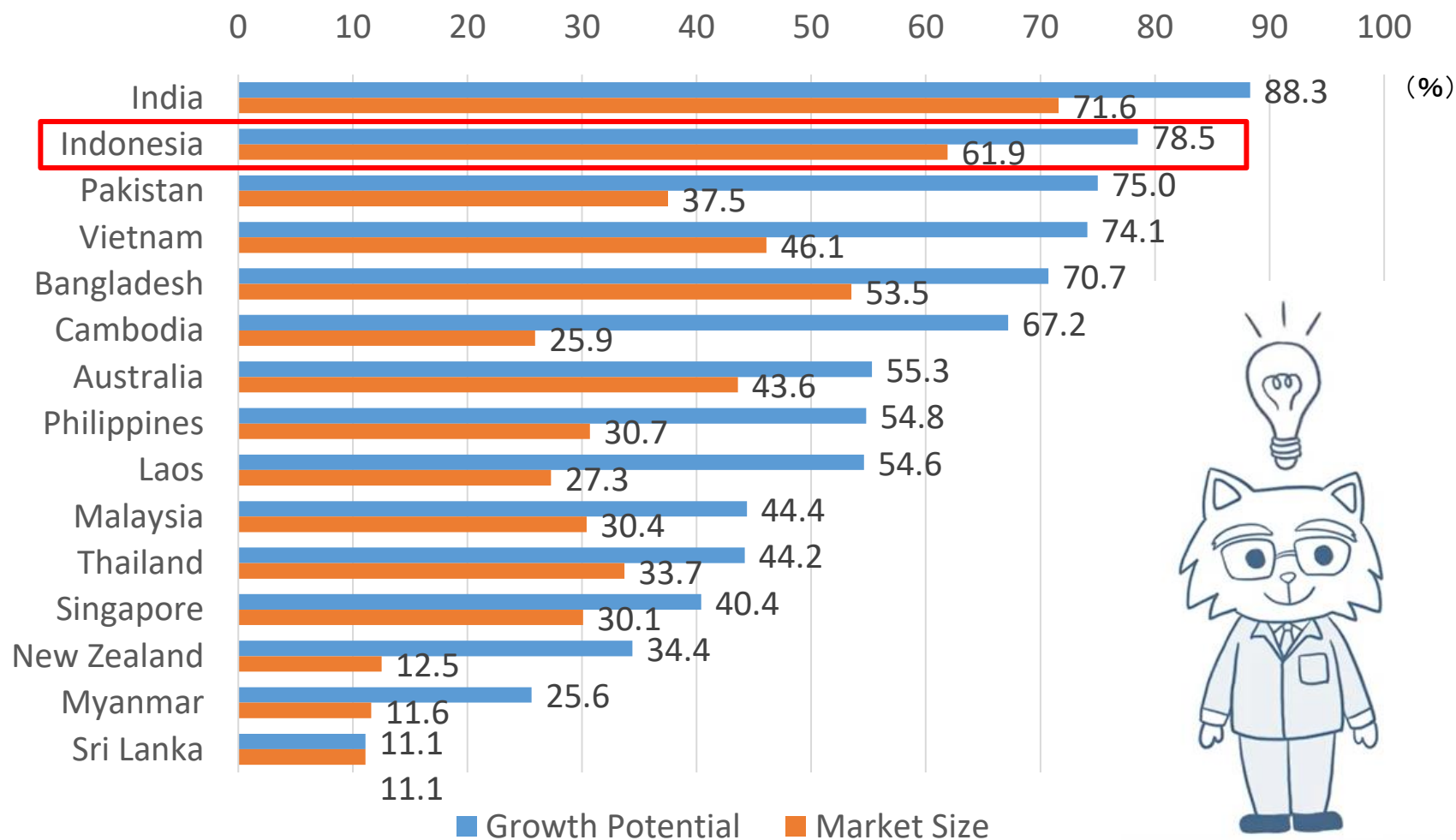
Top 10 Destinations for Business Expansion (Outlook)



(Source) Survey on business conditions of Japanese companies (2022, JETRO)

Market Will Continue to Grow

Market Size and Growth Potential (Asia Oceania)



(Source) Survey on business conditions of Japanese companies operating overseas (2022, JETRO)

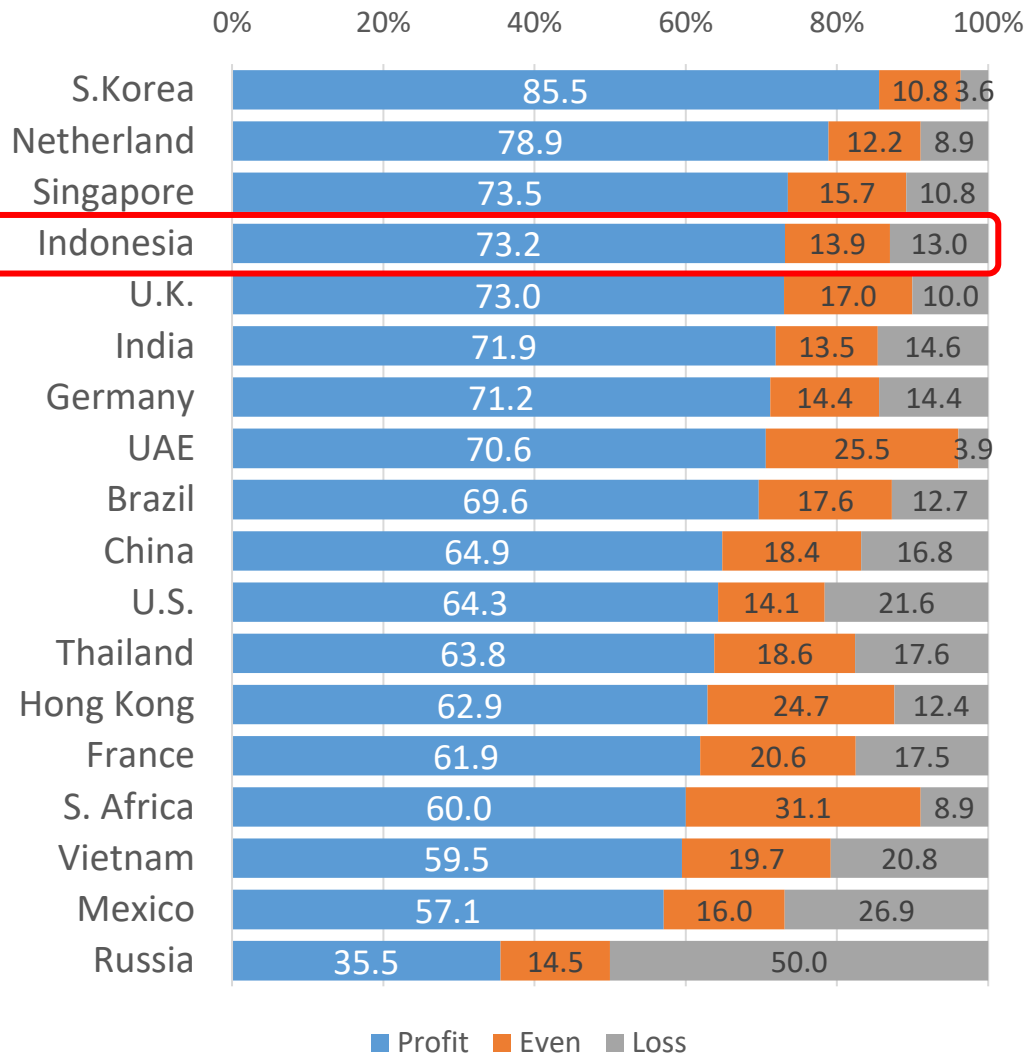
Business is Good

73.2%

of Japanese operation in Indonesia expect profit for 2022, which is one of the best in the world.



Operational Profit for 2022 (Outlook)



(Source) Survey on business conditions of Japanese companies operating overseas (2022, JETRO)

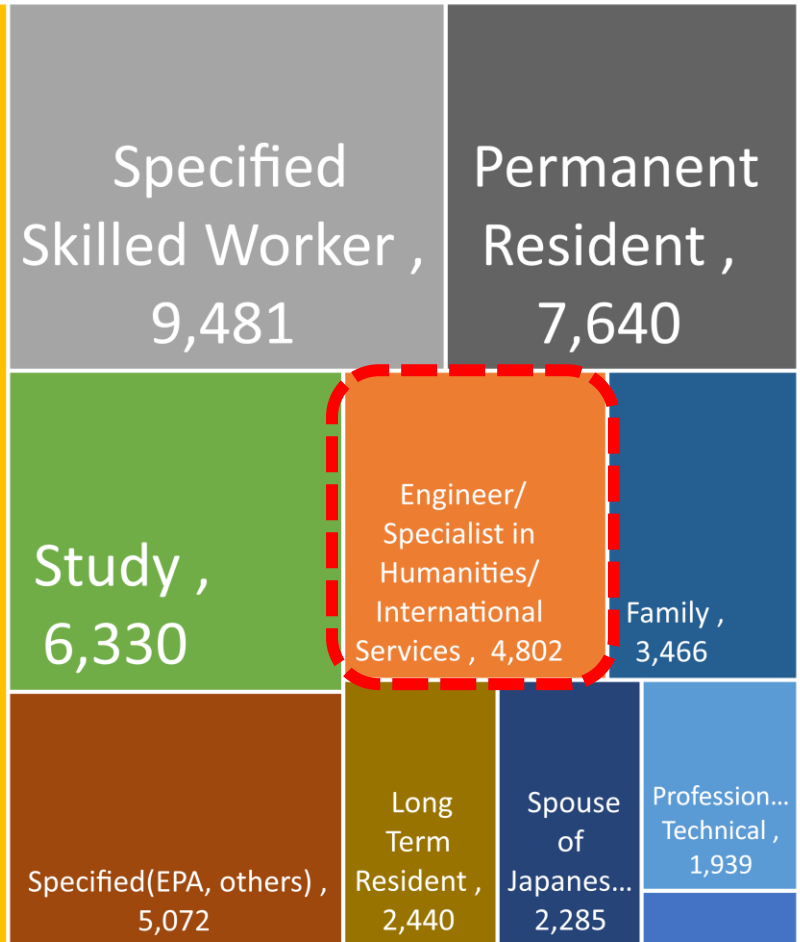
Doubled in 4 Years

Residents from Indonesia in Japan

83,169



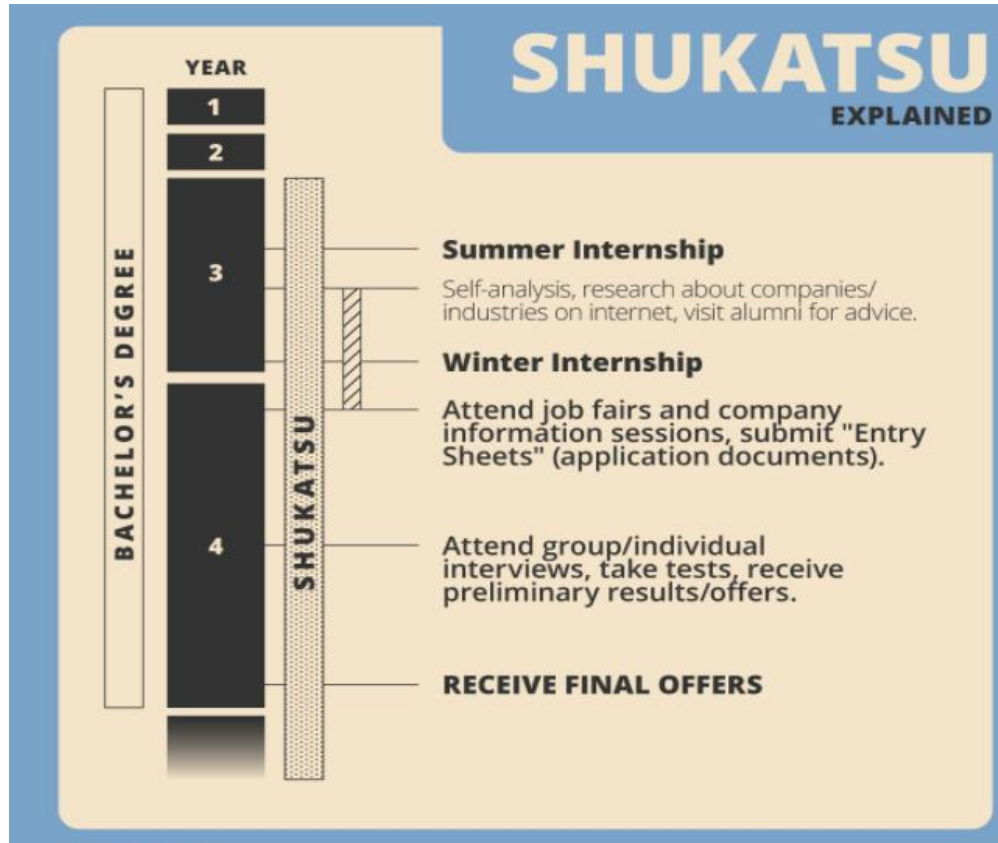
Technical Intern , 39,177



3. Tips for Working in Japan

Looking for Potential

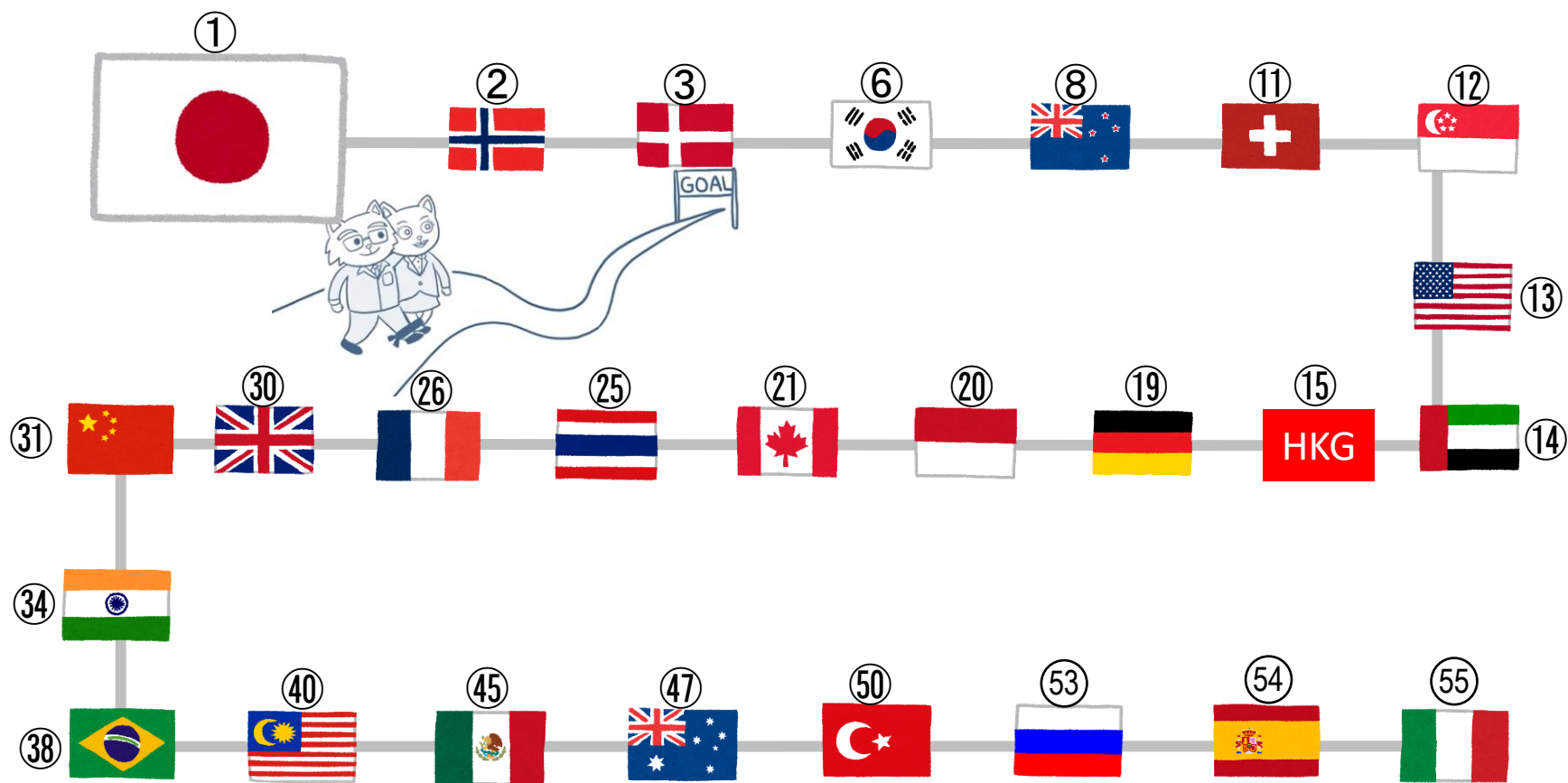
96.1% of Japanese undergraduates received their preliminary job offer before or at the time of their graduation



(Source) Recruit Co.,Ltd. (2021)

Occupational Stability Matters

✓ Attracting and retaining talents is a priority in Japanese companies, according to the IMD World Talent Ranking.

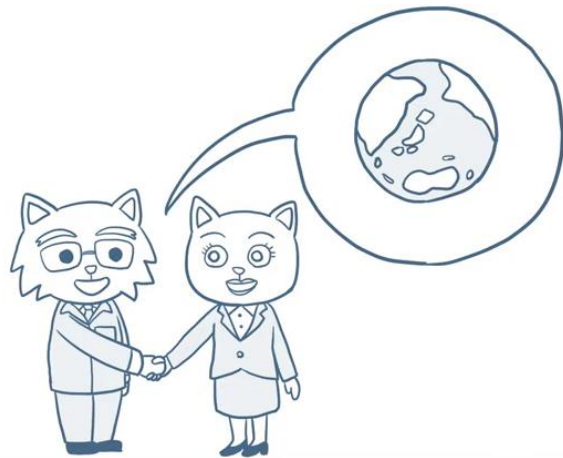
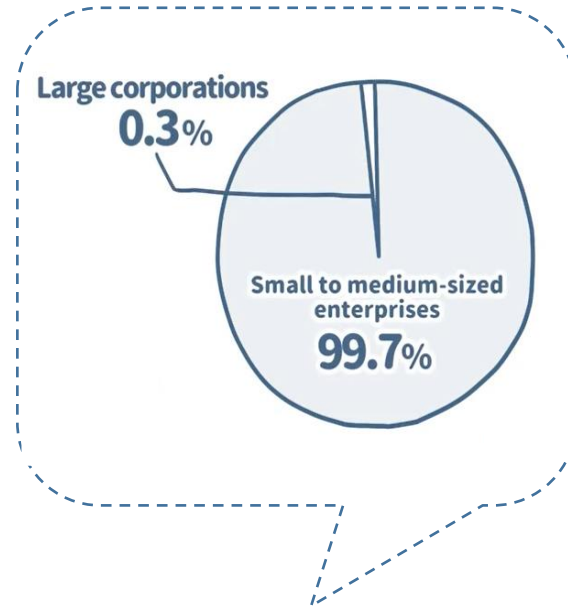


(source) World Talent Ranking (2021, IMD)

Large vs Small

Large Corporations

- Large business scale
- Stability
- Benefits such as training programs

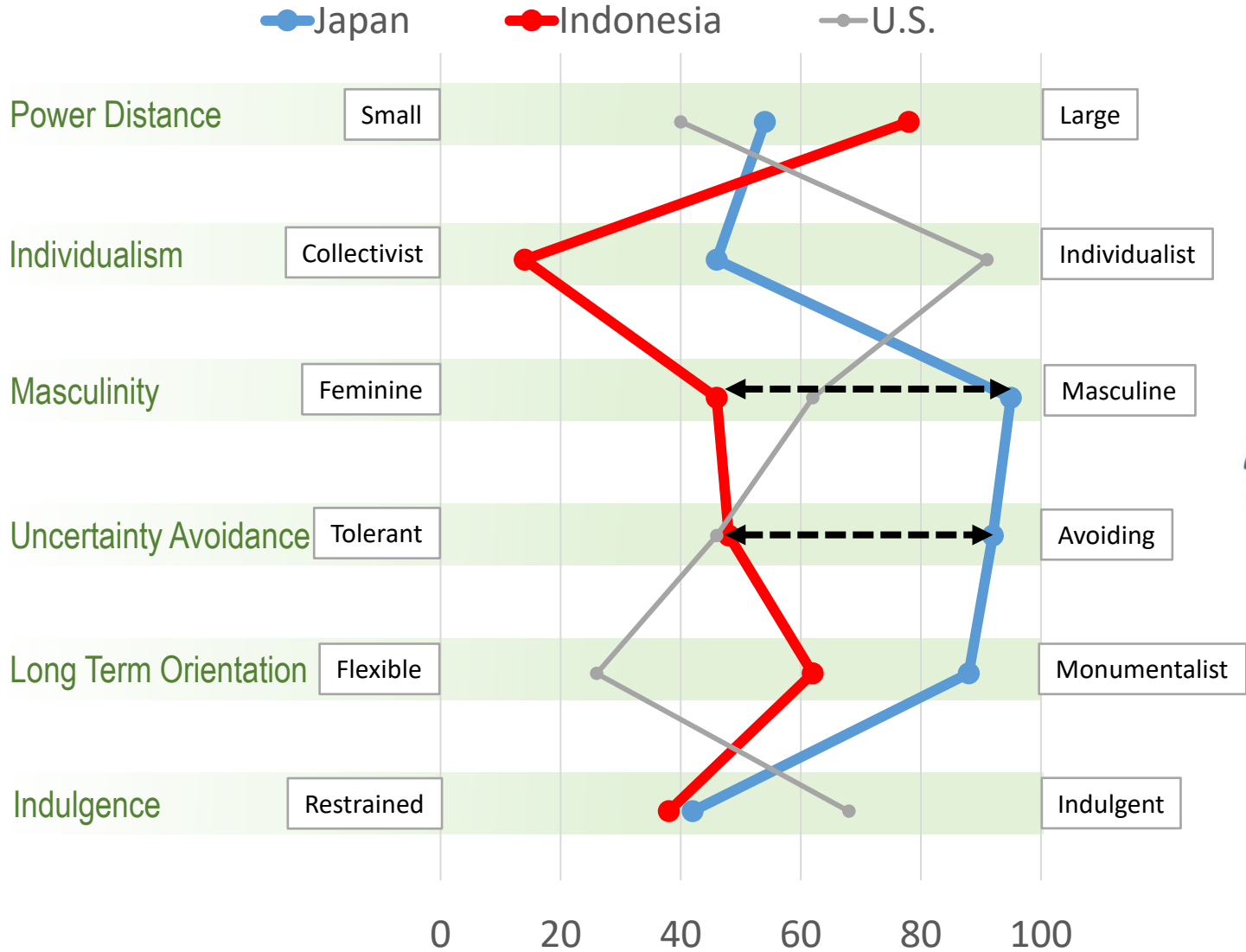


Small & Medium Corporations

- Speed of business is faster, and there are more new opportunities
- Thinking and decision making is required, leading to broader experience
- Working closely with top management gives you insight into corporate management



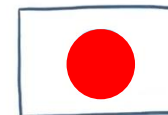
Cultural Comparison



4. Status of Residence

Visas & Status of Residence

Visa = permission to **ENTRY**



Status of Residence = Permission to **STAY**

,,,and you need BOTH.



resident card



VISA

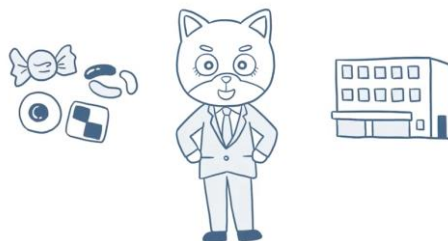
“**Status of Residence**” defines the activities you are allowed to do during your stay in Japan. There are about 30 types, and you can only legally engage in the activities specified by your “**status of Residence**”.



Your Appropriate Status of Residence



- Engineer
- Developer



- Production Manager
- Sales Manager



- Interpreter
- Marketing Specialist



**Engineer/Specialist
in Humanities/
International Services**

**or
“Gi – Jin - Koku”**



Engineer/Specialist in Humanities/International Services

To engage in the occupational activities with the “Gi - Jin - Koku” status, your educational background or vocational experience must relate to your job description.

Example of Activity

mechanical engineer, software engineer, researcher, marketing specialist, sales executive, data analyst, interpreter, designer, language instructor

Period of Stay

5 year, 3 year, 1 year, or 3 months

(renewable)

Merit

- **Can call spouse and child**
- **Can apply permanent residency** after 10 consecutive years
- **Can change job**

- ✓ University graduate or above
- ✓ Majoring ≐ Job



Educational background

- ✓ Equal to or higher than Japanese employees



Remuneration

- ✓ White color job
- Blue color job —



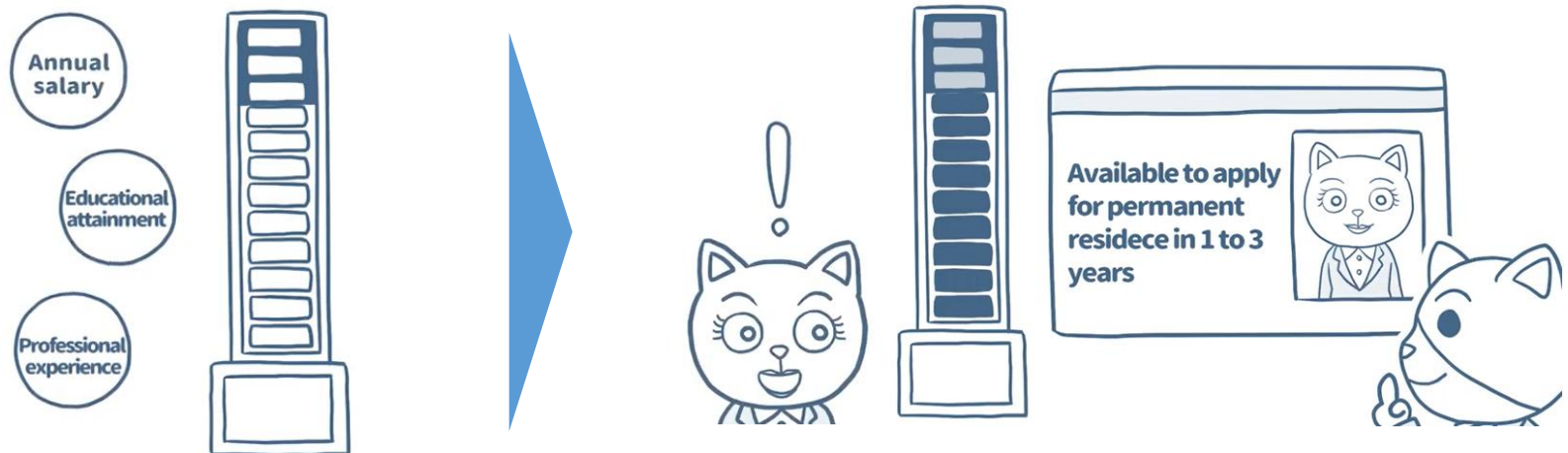
Description of work

Highly Skilled Professional

Principally, if you have stayed in Japan for more than **10 years** consecutively and in which has had work permit for more than **5 years**, you can apply for permanent residence



If you meet a certain criteria (education, work experience, salary, etc.), you can apply for the points-based status of residence called “**Highly Skilled Professionals**”, in which you can apply permanent residence after having worked in **1-3 years**.



Japanese Green Card

Required period of residence for application for permanent residence

**70 points
more**



**80 points
more**



Example of
point
calculation



Software Engineer
(29 years old)

29 years old or younger	15 points
Annual salary JPY 5 million more ≒ \$ 50,000	15 points
Master's degree	20 points
Job experience of 3 years	5 points
JLPT N2 holder Bonus	10 points
Graduated from a top-tier university Bonus	10 points
TOTAL	75 points

For more ↓



Immigration Procedures

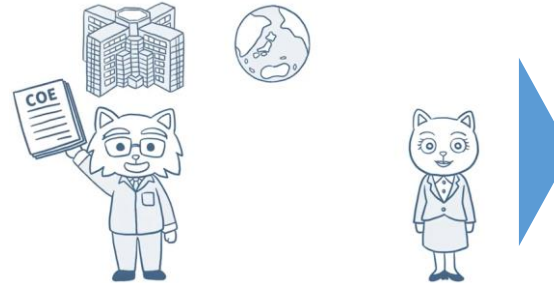
Search Job



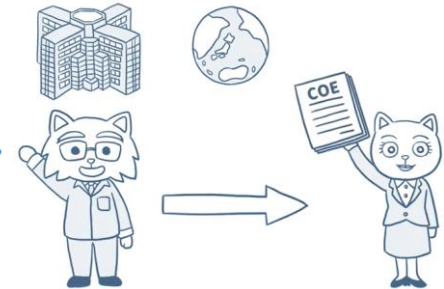
Get a Job



Ask for CoE



Receive Original CoE



Apply for Visa



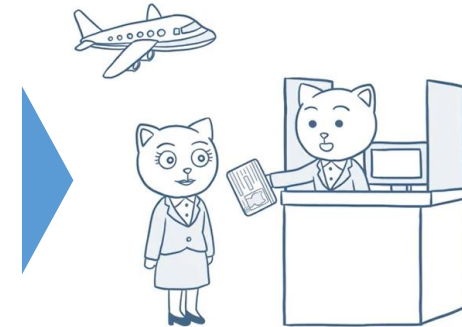
Fly to Japan



Immigration



Receive Status of Residence



2~6 months later

Goal !



Enhance your Career in Japan

Watch four successful professionals working in Japan and learn about their career paths and success in achieving their dreams in Japan.



Watch video



Sridhar Babu
シリダル・バブ



India

Edge AI Solutions Company
エッジAIソリューションカンパニー

AI Engineer
AIエンジニア

AIのエンジニアをしています

Carla Manantan
カーラ・マナンタン



Philippines

Machinery / Auto-ID Solutions
機械 / 自動認識ソリューション

Marketing Professional
マーケター

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グローバルマーケティングの部署で働いています

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モリツィオ・ピチコ



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自動車産業

Agile Coach
アジャイルコーチ

アジャイルコーチを
しています

Ms. Wei



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